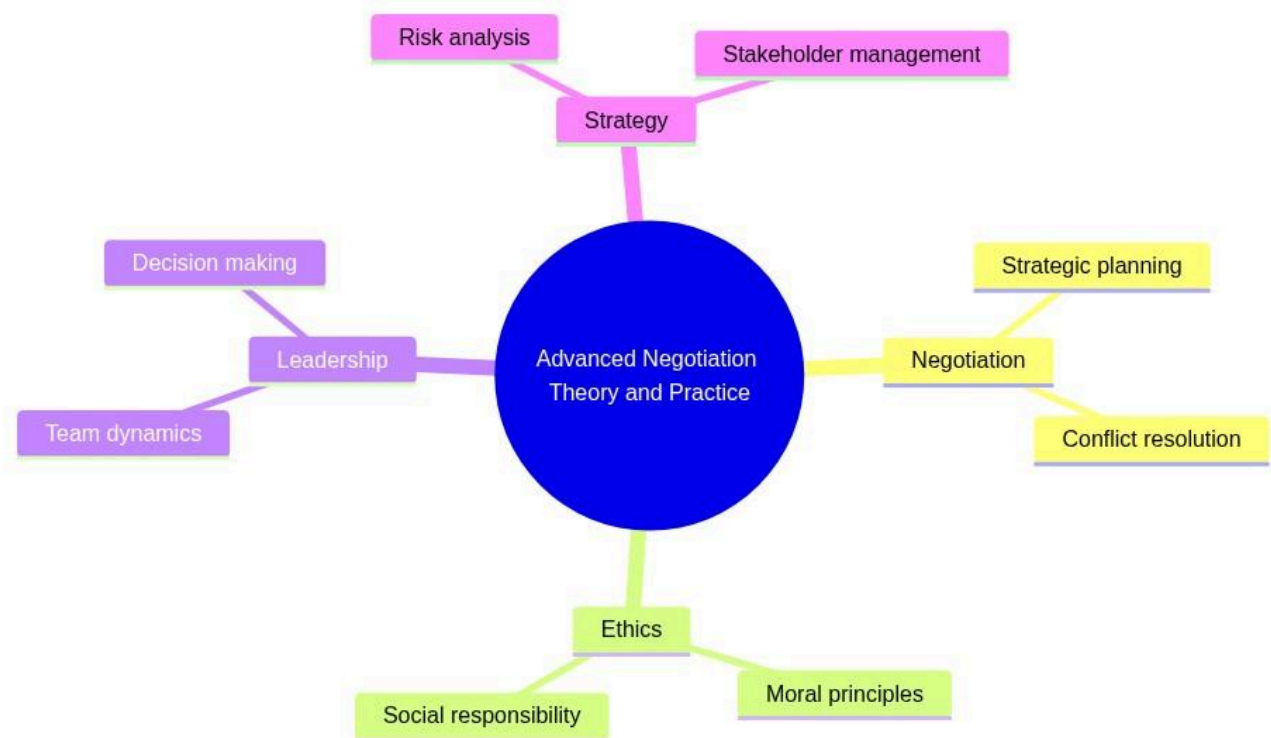


Postgraduate Certificate in Strategic Negotiation (Advanced)

Advanced Negotiation Theory and Practice



mindmap

root((Advanced Negotiation Theory and Practice))

Negotiation

Strategic planning

Conflict resolution

Ethics

Moral principles

Social responsibility

Leadership

Team dynamics

Decision making

Strategy

Risk analysis

Stakeholder management