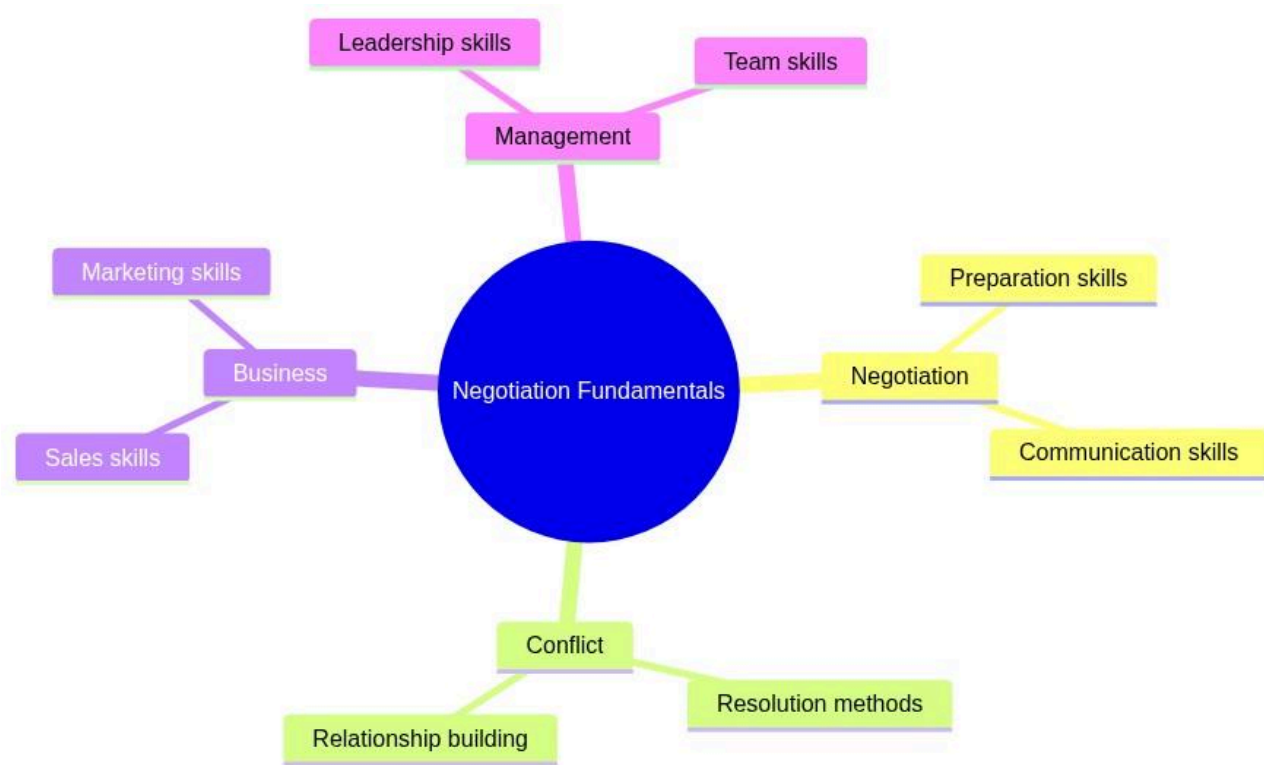


Certificate in Negotiation for Managers (Advanced)

Negotiation Fundamentals



mindmap

root((Negotiation Fundamentals))

Negotiation

Preparation skills

Communication skills

Conflict

Resolution methods

Relationship building

Business

Sales skills

Marketing skills

Management

Leadership skills

Team skills