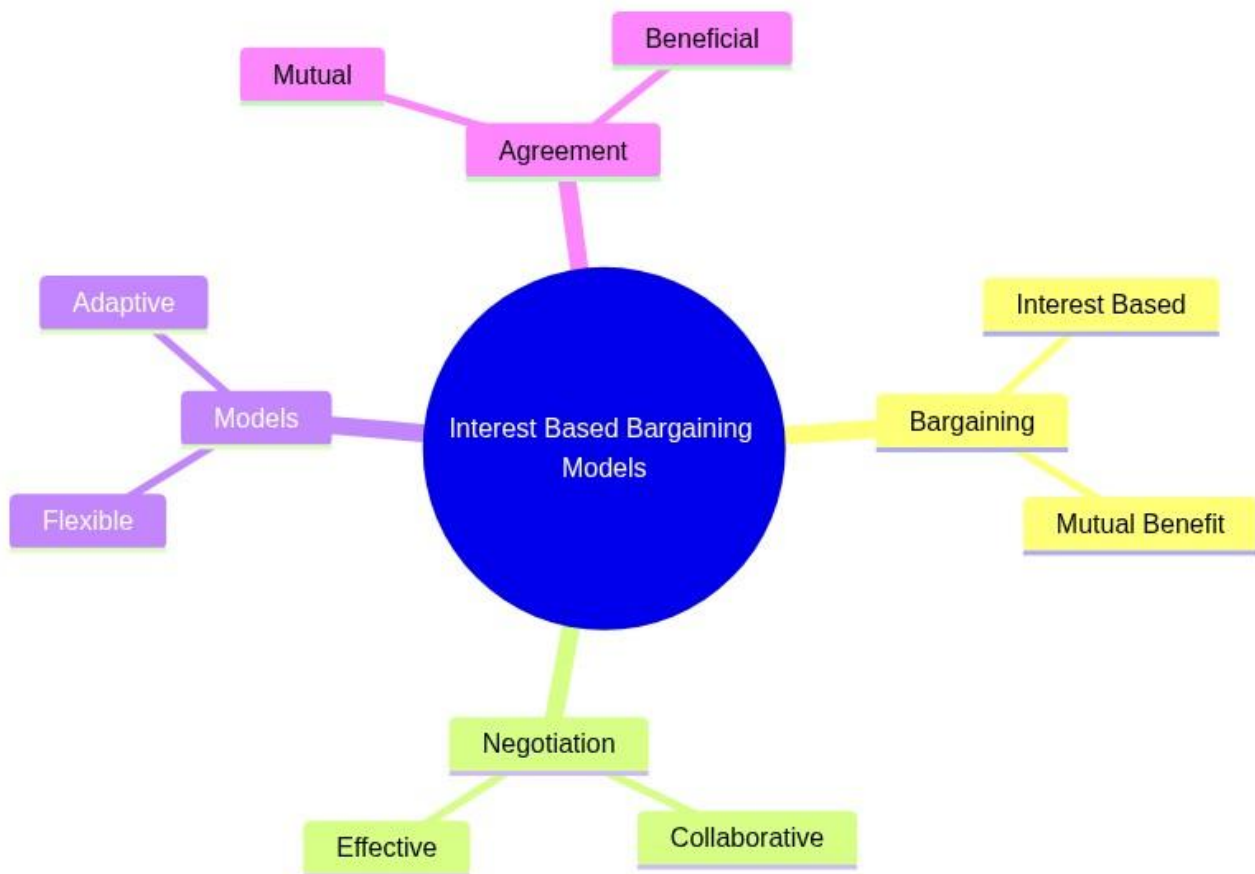


Graduate Certificate in TUC Academy Bargaining Models

Interest-Based Bargaining Models



mindmap

root((Interest Based Bargaining Models))

Bargaining

Interest Based

Mutual Benefit

Negotiation

Collaborative

Effective

Models

Flexible

Adaptive

Agreement

Mutual

Beneficial