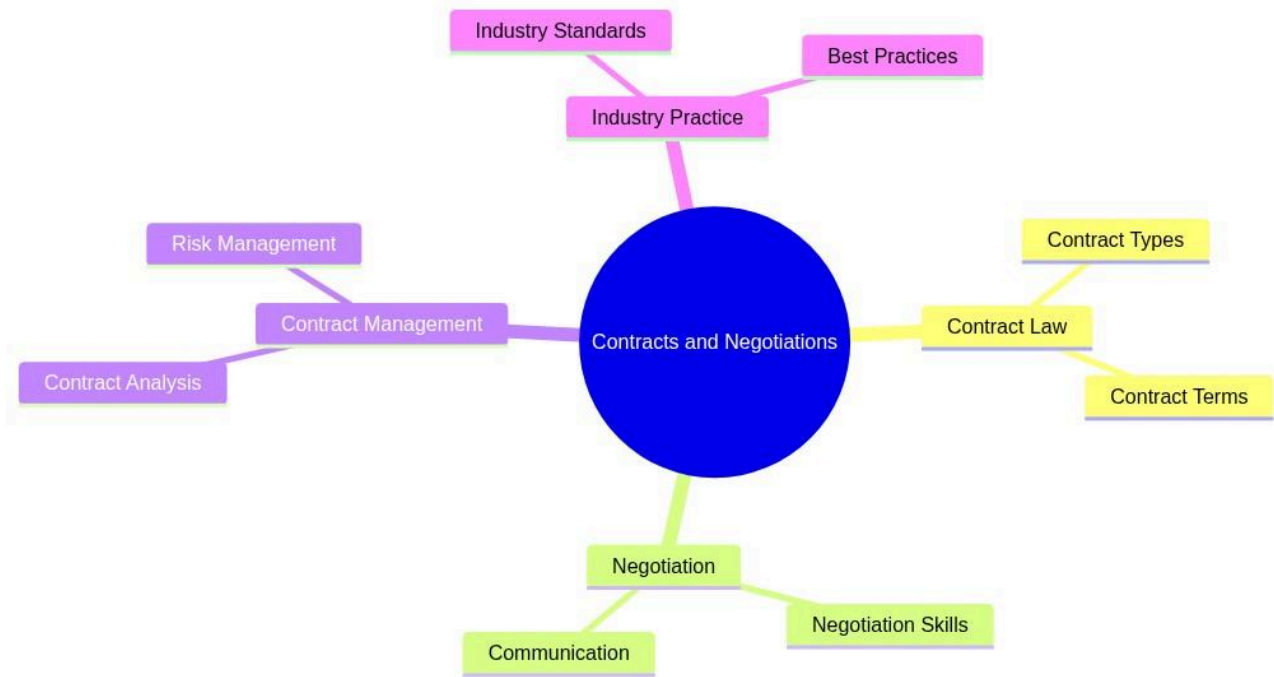


Certificate in Artist Management

Contracts and Negotiations



mindmap

```

root((Contracts and Negotiations))
    Contract Law
        Contract Types
        Contract Terms
    Negotiation
        Negotiation Skills
        Communication
    Contract Management
        Contract Analysis
        Risk Management
    Industry Practice
        Industry Standards
        Best Practices
    
```