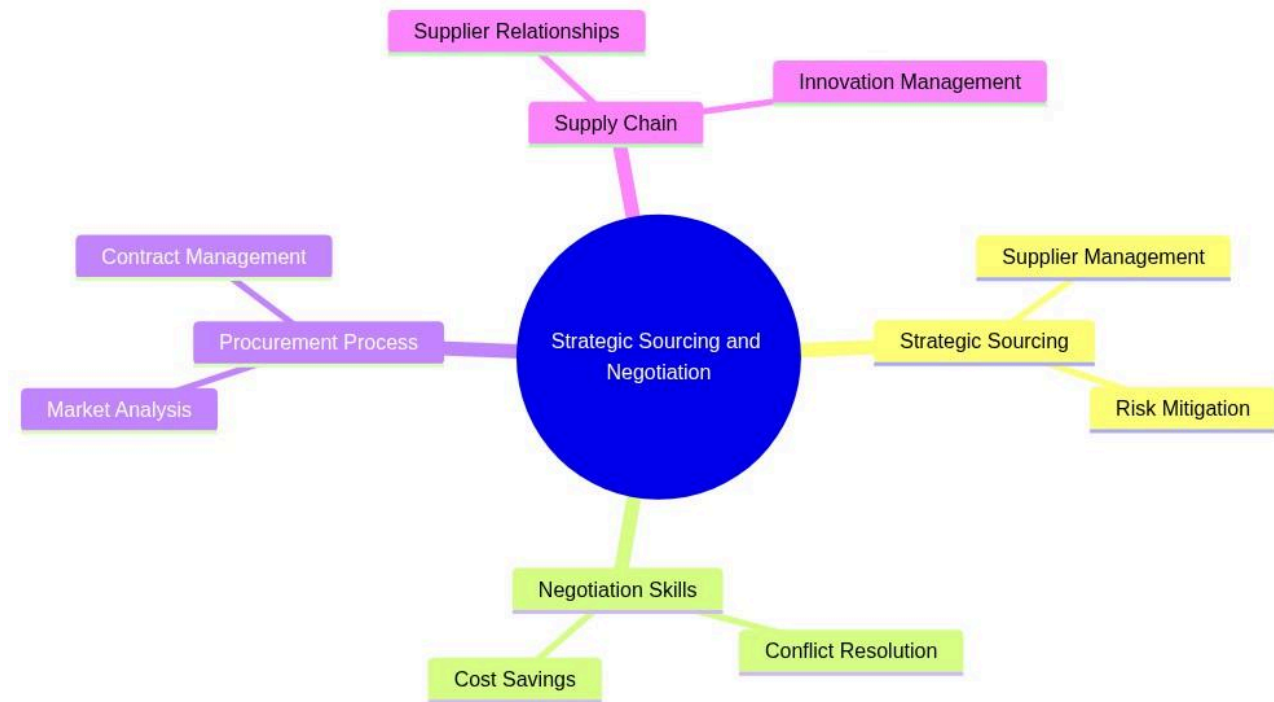


Postgraduate Certificate in Strategic Procurement and Supplier Management

Strategic Sourcing and Negotiation



mindmap

```

root((Strategic Sourcing and Negotiation))
  Strategic Sourcing
    Supplier Management
    Risk Mitigation
  Negotiation Skills
    Conflict Resolution
    Cost Savings
  Procurement Process
    Market Analysis
    Contract Management
  Supply Chain
    Supplier Relationships
    Innovation Management
  
```