

Professional Certificate in Computer-Aided Facilities Management Innovation

# Vendor Management and Contract Negotiation



mindmap

root((Vendor Management and Contract Negotiation))

- Vendor Management
  - Vendor Selection
  - Contract Development
- Contract Negotiation
  - Fixed Price
  - Cost Plus
- Risk Management
  - Risk Identification
  - Risk Mitigation
- Contract Administration
  - Contract Monitoring
  - Contract Control